



Iván Elvira

SALES CONSULTANT &
CONTENT CREATOR

Personal Summary

Technology & sales consultant, digital content creator, scholar. I belong to a generation of professionals who seek for engaging customers and readers into a brand new digital environment.

Core competences

- Information and data literacy
- Digital content creation
- Problem-Solving
- Oral & written communication both in English and Spanish
- Customer orientation
- Stress management
- Thoroughness

Contact Details

DoB: 10th of December, 1982
(38 years old)
Location: Granada, Spain
Email: yukioblake@icloud.com
Website: <http://excogito.es>

Featured links

LinkedIn:

<https://www.linkedin.com/in/ivanelvira/>

Academia.edu:

<https://studiahermeticajournal.academia.edu/ivanelvira>

Dialnet:

<https://dialnet.unirioja.es/servlet/autor?codigo=2924777>

Ongoing projects

Academy

Studia Hermetica Journal (2011):

<http://studiahermetica.com>

Literature, illustration

Pneumaturgia (2020):

<https://pneumaturgia.com>

Blogging

eXc_lab (2018)

<http://excogito.es>

Work History (2010-2021)

INDEPENDENT SALES CONSULTANT, KAM

Libelista (2016-present)
Infobibliotecas (2017-present)
Rosellimac (2017)
SegurCaixa Adeslas (2014-2016)
LAIE (Alhambra of Granada's official bookstores) (2010-2014)

- Cyber Security certifications
- Linux certifications for developers
- Apple sales certifications; Apple suite advanced user
- Customer Relationship Management: Daylite, Hubspot
- Business Model Analysis
- Digital marketing
- Entrepreneurial & results orientation
- Strategic Thinking

Academic History

USAL - UNED

Bachelor of History;
Bachelor of Law (unfinished)

History of Ancient Thought scholar

- Curator of exhibition at UGR
- Lecturer
- Content Management Systems: Wordpress, Ulysses, iBooks
Author, Write App, Open Journal Systems
- Scholar, author, blogger
- Digital content creator
- Managing Editor